

Lighting Pro's—Why Use Tedium Hand Tools Like These?



Imagine your lighting projects without friction points. Your team would have the information they need to do their jobs at their fingertips.

Imagine a set of programs — including your favorite CRM and accounting package — cooperating to capture key data from both retrofit and remodel projects at the first encounter, and sharing wherever needed without repetitive entry.

Quantity takeoffs could be obtained from CAD or PDF drawings. Rebate and tax benefits would be estimated instantly to compare options before generating designs and proposals.

When You Can Beat Competitors With A Power Tool Like LightPro?

The Expertware™ Advantage

Expertware is software with a memory. It stores your policies and preferences and enforces them throughout the company. Good bye bad assumptions and avoidable mistakes from too little information. LightPro can store your preferred energy conservation measures, brands, pricing, labor costs, target profit margins, local rebate rules, and enforce them at each decision point— constantly and consistently. Salespeople and estimators will have access to historical project data so they can avoid past mistakes; installers, inspectors, and bookkeepers can keep things moving smoothly to avoid lost time.

Change is Constant. LightPro Keeps You Current.

The lighting industry is changing quickly. LightPro is designed to meet real-world requirements by lighting and software specialists who work there every day. Our expert designers can quickly modify its open architecture so the changes you need are ready when you need them.



Create eye-popping proposals and one-page estimates in minutes instead of days

LIGHTPRO® SOFTWARE.COM

LightPro Suite. Because Time is Money.

LIGHTPRO SUITE

LightPro Suite integrates with best-of-breed CRM, accounting, and lighting design software. LightPro's open architecture lets you keep using software you are familiar with. It exchanges data with leading 3rd party software like Salesforce, Quickbooks, or AGI32. An easy-to-use report

generator is available so you can mine your data to identify new opportunities or find answers to questions like "who are my most productive installers?" or "what is our average price per square foot to retrofit an office tower of over 300,000 square feet from T12 to TLED's?"

LIGHTPRO AUDIT

In one day, you can audit a job (from a single building to a whole cluster), compare energy conservation measures

(EMC's), propose a design, produce quick estimates (Q-estimates™), investment grade audits (IGA's), proposals, and contracts that include budgetary estimates for energy and maintenance savings, rebates, tax deductions, and ROI. Never again will you need to say "I'll get back to you."

Arrive with prospect and site data pre-entered. Speed through the audit capturing data with time-saver features like code-wizards, look-ups from drop-downs, a tap-counter, and more. Attach photos, notes, or voice-messages to anything that needs explaining. Copy an old space to create a new one when the new space is similar to the old, then change counts or ECM's to eliminate hours of repetitive data entry. ECM's spaces, buildings or a whole campus can be cloned and modified in seconds. Best of all, LightPro's Expertware will watch and enforce your company's preferences vigilantly while you stay focused on accuracy.

Finally, sync the new project to the cloud, show your prospect a good-faith estimate, shake hands and head back to the main office to review and email an investment grade proposal. Meanwhile, your competitor is still fumbling with his hand-written notes and Excel spread sheet.

LIGHTPRO FINANCE

LightPro Finance connects you with rebate sources, tax

specialists, and funding sources to facilitate your projects. You will be able to obtain estimates for rebates, tax benefits, and project funding, and present them as part of your proposal. If the project is approved, you can send the as-built data to the specialists and eliminate the paperwork.

LightPro Finance estimates rebates, tax benefits, and finance options, then helps capture them

LIGHTPRO FIELD

LightPro Field will keep you abreast of progress, costs, hours worked by person and space, ECM's installed by day and person, and problems (incidents, accidents, inspections etc.) — whatever you need or want to know — as soon as it happens to keep you out of trouble.

Set automatic triggers to alert you when certain events occur such as material substitutions, schedule changes, or **change orders**, etc.,

that can be entered from any internet-connected device. So you *stay on top of them* instead of the other way around.

LIGHTPRO BACK OFFICE

LightPro Back Office manages many critical functions:

- Access to the business functions and data sharing with 3rd-party programs
- Report scheduling, generation and distribution. Any output can be printed locally or emailed to the appropriate person inside or outside your organization
- Data entry from any internet-connected device in addition to a tablet in the field

• Support-table Maintenance so you can update your catalogs and other support tables such as materials, ECMs, labor, pricing rates and labor rates, incentive calculations, etc.

• License management, messaging, and communications (alerts, emails, and texts). It serves as traffic central for your whole team



Imagine what you could with all that extra time?

ExpertWare™ For The Lighting Project Life Cycle™

LightPro Suite

Streamline business processes and efficiently manage your lighting projects to **maximize** profits.



LightPro Works The Way You Do – Only Faster, Smarter, and Better

Every module has been designed with flexibility and business intelligence built-in. You can adjust the program to fit your needs and not have to adjust to the technology. And project metrics are saved in the database to help you predict challenges as well as analyze costs and efficiencies for similar projects in the future. LightPro's Open Architecture enables

you to integrate with third party platforms you already use. SalesForce for CRM, Quickbooks, your lighting design program to integrate drawings and reflected ceiling plans and many more. LightPro is designed to collaborate with best-of-class software platforms. And if you need it to talk to your favorite software it can.

The Light at the End of Your Tunnel is a LightPro Demo!

LightPro is the ultimate toolset for lighting and electrical contractors, lighting designers, engineers or architects. Thanks to its flexible cloud-based architecture, you'll stay on top of your business and ahead of the pack. It sets the standard for managing the ever changing business needs and regulatory requirements of lighting, energy compliance, and commissioning specialists.

LightPro is your virtual-expert partner. It empowers you to focus on what you do best — selling and delivering lighting projects to your customers, while it handles the details and supports at every phase of the project.



The ECM and Zone Control Screens are the heart of LightPro Audit.

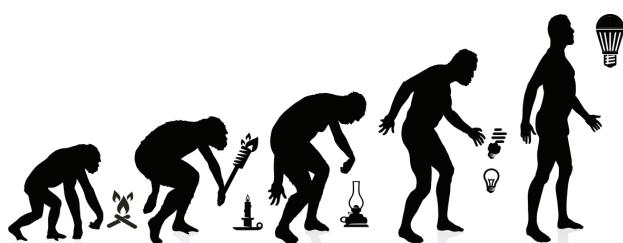
What LightPro Users Have To Say...

 Northwest Edison carefully vetted the most well-known lighting software before choosing LightPro. It's paid off. LightPro has exceeded our expectations. The company understand the ins and outs of lighting so LightPro flows and 'thinks' the way we do. No more mistakes from haste or fatigue. Audit data now is available to the field on demand, and project data from the field is timely, legible, current and complete. No more transcribing from handwritten notes. Support is super-fast and effective. Upgrades are frequent and often include our requests. The more we grow, the more we see LightPro was the right choice."

—Randy Owen, Vice President, Northwest Edison, Woodinville, WA

 LightPro Audit is the most comprehensive lighting audit tool I've found. It's designed to efficiently guide the user through a thorough, investment-grade audit. And since it was designed by lighting professionals, it's easy to navigate, can be customized exactly how I like to work and data only needs to be entered once. LightPro's customer service and training got us up and running in no time."

—J. Dowling, Sales Manager, b-efficient



LightPro Field gives you eyes and ears at the jobsite so you can manage the project to completion.

Free yourself! End all-nighters and eliminate 7-day weeks with LightPro Suite. **Nothing else comes even close.**

Visit lightprosoftware.com for more information, a live in-depth demo, or a risk-free trial to experience first-hand what LightPro can do for you.

Take The Next Step To Bring Your Lighting Business From The Dark Ages Into The Light With LightPro ExpertWare!

LightPro is now available on a subscription license basis at fraction of the price of lesser software

Work Order	Assignment	Materials	Labor	Change Orders	Events	Incidents	Notes	Admin
Building/Space/ECM	Item	Original Contract Qty	Change Orders	On W/O Now	Remaining To Be Installed	Already Installed	Completion	M&V Needed
Warehouse		135	10	145	73	72	50%	
1 3 Warehouse		135	10	145	73	72	50%	
F81EHS Replace Lith 2x4_3900	1	10	10	20	10	10	50%	Y
New Lith 2x4_3900	2	5	0	5	3	2	40%	Y
F42EHS Replace Lith 2x4_3900	3	120	0	120	60	60	50%	Y
Office		29	6	35	21	14	40%	
1 1 Main Office		25	5	30	16	14	47%	
F81EHS Replace Lith 2x4_3900	4	10	0	10	5	5	50%	
New Lith 2x4_3900	5	5	5	10	5	5	50%	
F42EHS Replace Phillips 2x2_3900	6	10	0	10	6	4	40%	
1 2 Owners Office		4	1	5	5	0	0%	
F42EHS Replace Phillips 2x2_3900	7	4	1	5	5	0	0%	
								MBV

◀ The work order tab expands and collapses to give you a birds eye or detailed view of the project.

Lighting Project Management the Way It Should Be

Congratulations! You've landed another lighting project with LightPro Audit.

Now it's time to execute...

Q: What's the best way to track and manage your project's progress, changes, and problems?

A: LightPro Field

LightPro Field provides complete management tracking and support for every aspect of your project.

Whether you provide in-house labor, sub-contract it out, or source it to a primary contractor, LightPro Field will enable you to communicate the important details to everyone with a need to know – even your customers if you want them to.

Your scope of work is already stored in the cloud

because you used LightPro Audit. Why re-enter it? Turn it into a work order with a single click. Add the installers and material inventory, then head to the site with your tablet or laptop.

Now you can assign labor, allocate materials, capture changes and other events, and keep it all under control, so no detail is lost or forgotten. Bonus: everyone involved can see what they need when they need to. You can even complete forms and reports from data you collect on the job [for example, an incident or accident report or a request for a progress payment.]

Once the audit becomes contract and work order, LightPro Field can capture:

- ECM assignments and pieces installed by installer, location, and day
- Labor hours and ECM's by employee, building, and space for payroll and productivity tracking
- Progress reports [for customers and ESCO's.]
- Material inventory – on site now, in transit, back-ordered, surplus, damaged, and "missing in action"
- Light meter and energy readings [before and after for M&V reporting]
- Events like equipment deliveries, site inspections, etc.
- Change orders – customer or contractor requests, approvals, and other details that affect profit
- Incidents or accidents [you can create written reports in your preferred format or compliance forms]

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F42EHS Replace Phillips 2x2_3900																																	
6 40 6 11 2 4 Assign All Partial 5																																	
▼ 1 2 Owners Office																																	
7 0 5 11 5 0 Assign All Partial MBV																																	

► The assignment tab enables you to monitor or manage installation tasks at every level. From here you can allocate material and assign labor for your daily goals. Add notes and take photos when you need to remember something.

Work Order		Assignment		Materials		Labor		Change Orders		Events		Incidents		Notes		Admin																	
Material/Building/Space																																	
Lith 2x4_3900																																	
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► The labor and materials screens collect detailed data about the ECM's and controls installed in each space. A host of time-saving features makes entering this data a snap.

Are you ready to take control, reduce paperwork, end mistakes, and **increase your profits?**

Don't wait another day.

See the future of Lighting Upgrade Projects for yourself.

Go to LightProSoftware.com and sign up for an in-depth demonstration or a risk-free trial to learn what LightPro Software can do for you.